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|--------------|---|
| Address      | <b>RHI Magnesita Sales Germany GmbH</b><br>Klingholzstr. 7<br>65189 Wiesbaden |
| Country      | Germany   |
| Phone        | 0049 611 2365 12  |
| Fax          | 0049 611 2365 535   |
| Email        | Get in contact with RHI Magnesita Sales Germany GmbH                          |
| Internet     | <a href="http://www.rhimagnesita.com">www.rhimagnesita.com</a>                |
| Employees    | 7900  |
| Certificates | ISO 9001, ISO 14001   |
| Year founded | 1999  |
| Export Rate  | 70%   |
| Associations | HVG DGG   |

## CONTACT PERSONS

|            |   |
|------------|---|
| Contact 1. | Mr. Markus Dietrich<br>Project Manager Marketing<br>Phone: 0049 611 2365 602<br>Fax: 0049 611 2365 67 602 |
| Contact 2. | Mr. Stefan Postrach<br>Head of Marketing<br>Phone: 0049 611 2365 306                                      |
| Contact 3. | Mr. Thomas Poschinger<br>Global Tender Unit<br>Phone: 0049 611 2365 236<br>Fax: 0049 611 2365 643         |

## PRODUCTS OR MACHINERY

We are the driving force of the refractory industry.

As global refractory leaders, we are in a position to drive positive change in our industry and the industries that rely on us. RHI Magnesita is a global supplier to the glass industry, increasing the productivity and product quality of our partners. Our experience and track record in this industry are unmatched.

Our global network in the glass business (now part of Business Unit Process Industries & Minerals) consists of several sales offices and a number of production sites. This ensures that we are close to our customers and can, consequently, best serve their requirements. Technical know-how and international orientation of the employees, state-of-the-art machinery and a tight global sales and service network guarantee all partners quick availability, best possible service and optimal product application.

We offer a technologically innovative, extended high-quality portfolio in the flat glass, container glass and special glass segments. Our product and service portfolio covers the entire range of unshaped products and ceramically bonded bricks, used in the melting process for various glass types. Our basic refractories line exhibits excellent performance in regenerators. For all of the glass industry furnaces, our silica, alumina-silica, alumina, zircon and chrome-containing high-performance refractories meet the customer requirements.

## COMPANY BACKGROUND / HISTORY

About RHI Magnesita

RHI Magnesita is the result of the combination of RHI and Magnesita to form the global leading supplier of high-grade refractory products, systems and services which are indispensable for industrial high-temperature processes exceeding 1,200°C in a wide range of industries, including steel, cement, non-ferrous metals, and glass, among others. With a vertically integrated value chain, from raw materials to refractory products and full performance-based solutions, RHI Magnesita serves more than 10,000 customers in nearly all countries around the world.

The Company has unmatched geographic diversification with more than 14,000 employees in 35 main production sites and more than 70 sales offices. RHI Magnesita intends to use its global leadership position in terms of revenue, greater scale, complementary product portfolio and diversified geographic presence around the world to target opportunistically those countries and regions benefitting from more dynamic economic growth prospects.

The combined company had pro forma €2.5 billion in revenues in FY2016. For more information please visit [www.rhimagnesita.com](http://www.rhimagnesita.com)