

Success
for our customers
through constant
progress



HUBTEX.

...the narrow aisle solution.



1981–2006

25 Years
HUBTEX.

HUBTEX GmbH & Co. KG has been a leading supplier of specialized materials handling equipment for many years. HUBTEX starts where other manufacturers of standard handling equipment stop.



Worldwide solutions for handling problems

The production of application engineered industrial trucks (sideloaders and specialized machinery for moving long, difficult and bulky loads) forms the core of our business. Our machines are designed to facilitate the flow of goods, even in very narrow aisles, in manufacturing companies and commercial enterprises. Our trucks are manufactured to the exact specification required by particular applications and handling needs, but are also designed to be flexible and multifunctional.





At a glance

Headquarter: Fulda

Year of establishment: 1981

Approximately 250 employees,
of whom more than 30 are qualified
engineers.

Range of services and products:

Construction of highly engineered
industrial trucks. Our range has more
than 60 base models.



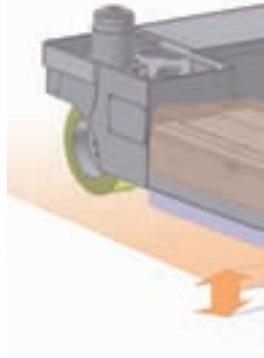
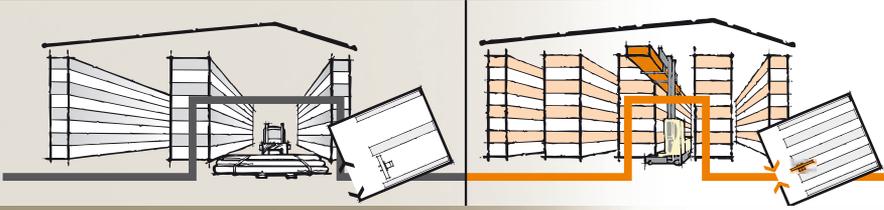
**EXTENSIVE KNOWLEDGE IN ENGINEERING OF
SIDELOADERS AND OTHER SPECIAL TRUCKS HAS
TAKEN HUBTEX TO ITS ENVIABLE POSITION OF
WORLDWIDE MARKET LEADER WITHIN ITS CHOSEN
PRODUCT SECTOR.**

BOTH INNOVATION AND QUALITY ARE THE KEY TO
OUR SUCCESS. SINCE ITS ESTABLISHMENT OVER
25 YEARS AGO, HUBTEX HAS SET NEW STANDARDS BY
INCORPORATING THE LATEST INDUSTRIAL TECHNOLOGY
INTO ALL ITS PRODUCTS. FEEDBACK FROM CUSTOMERS
WORLDWIDE IS INCORPORATED INTO THE DEVELOPMENT
AND DESIGN OF NEW MODELS ENSURING HUBTEX
REMAINS A 'GLOBAL PLAYER'.

"THE CUSTOMER IS OUR EMPLOYER". THIS GUIDING
PRINCIPLE FORMS THE BASIS OF OUR MOTIVATION.
A LOW TURNOVER OF STAFF IS TYPICAL AT HUBTEX.
ENSURING THE COMPANY PRESERVES VALUABLE
KNOWLEDGE WHICH ALLOWS US TO PASS THE BENEFIT
TO OUR CUSTOMERS.

Ralf Jestädt
Managing Director

Jürgen Keller
Technical Director



HUBTEX ... the narrow aisle solution.

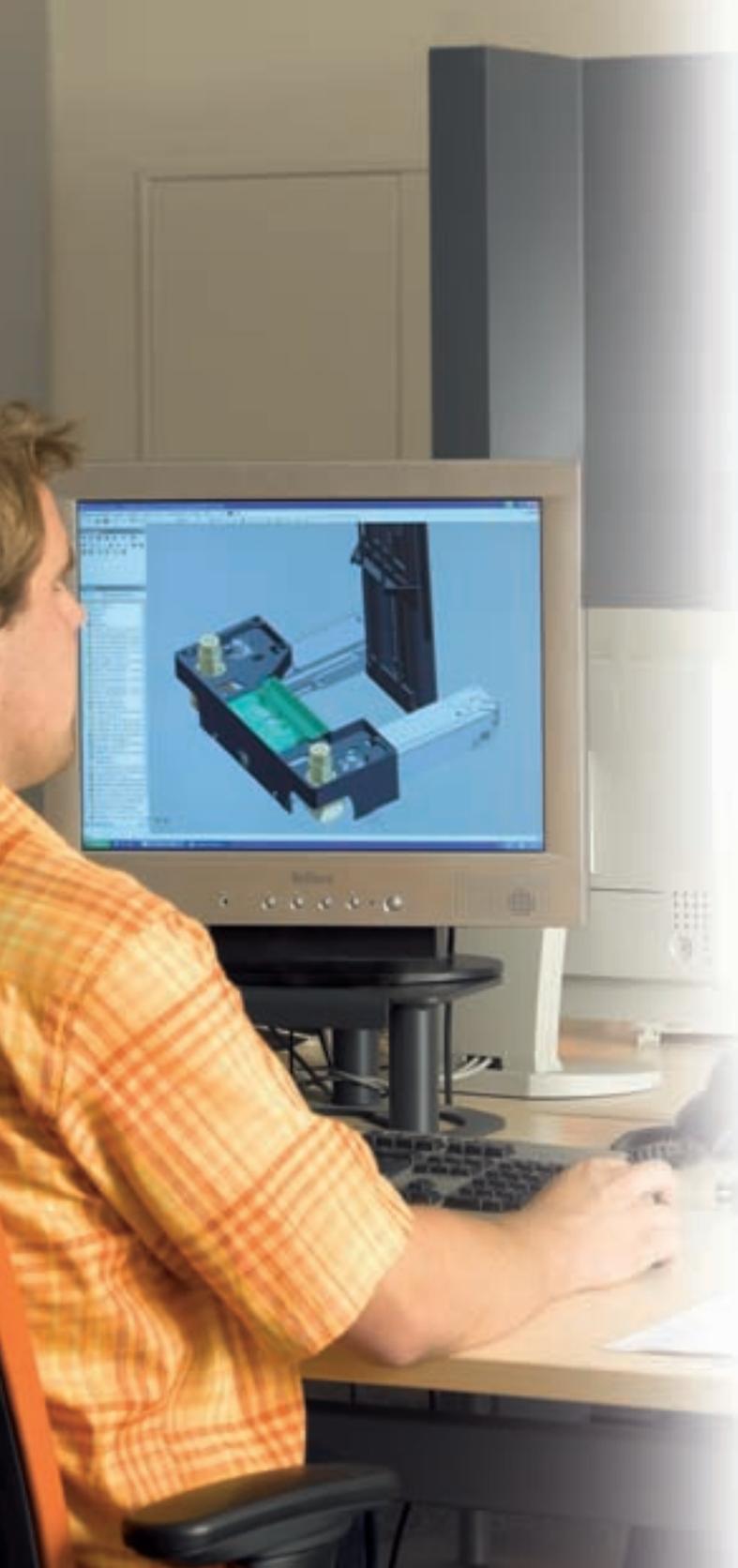
Load capacities from 1.5 to 80.0 tons
for long, bulky and difficult loads

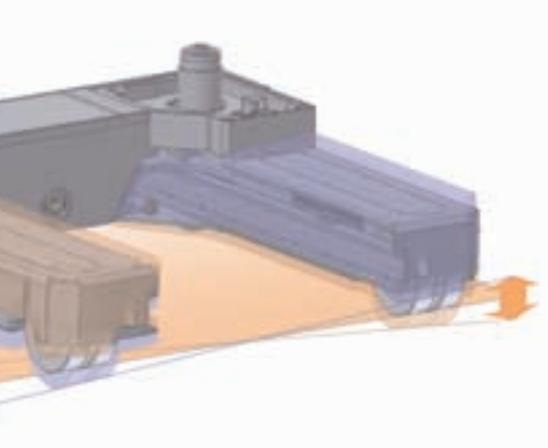
- + electric, diesel or LPG powered
- + indoor and outdoor applications
- + handling/transport/order picking
- + guided or free range operation

HUBTEX.

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aisle solution.

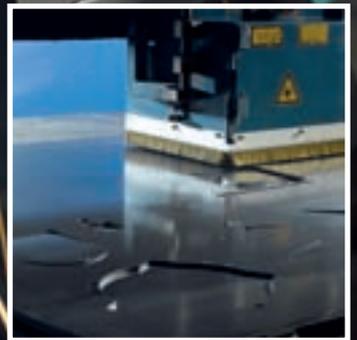
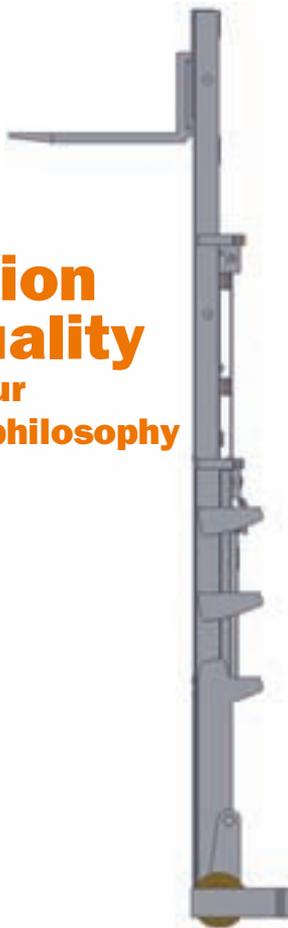
Fulda has always been the center of design,
development and production concentrating
its extensive knowledge in one place.





As early as 1993 HUBTEX implemented the innovative modular design. We were the first sideloader company to offer a joystick as standard and we developed new, more reliable drive and steering technologies. Ease of operation and safety were improved through design, production and ergonomic design. HUBTEX is one of the few sideloader manufacturers that produce most assemblies in-house. As a result, we maintain full control of the design production and final quality of this essential component.

**Precision
and quality
drive our
production philosophy**

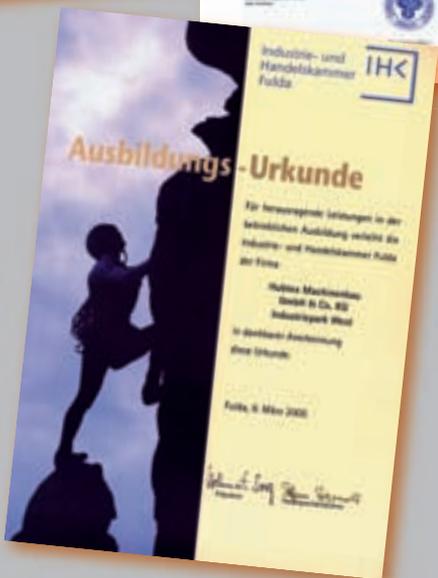


Independent certifications document HUBTEX quality

Since 1997 HUBTEX has maintained a quality management system which was last confirmed by the German Technical Control Board (TÜV) according to DIN EN ISO 9001:2000 in 2006.

All HUBTEX trucks are fabricated by qualified engineers and welders certified to quality standard DIN 18800-7:2000. For HUBTEX, it is important to have the quality of the end product within its control.

The German Chamber of Industry & Commerce awarded HUBTEX a certificate for exemplary achievement in vocational training, yet further evidence of the importance of quality at HUBTEX.





“Everyone should do what they do best”

Cicero

Trucks are manufactured to the customers' exact requirements using both standard modules and tailor-made components. We have been developing and building material handling equipment over many years and are constantly striving to achieve optimum results to match our customers' specific needs. As a result we endeavour to ensure that the customer gets a reliable and robust machine using reliable state of the art technology.



The right product for

ELECTRIC MULTIDIRECTIONAL SIDELOADERS

Electric powered sideloaders with capacities from 1.5 – 50.0 tons are designed for universal handling of long loads, sheet metal, timber, tools and dies, cable drums, rolls and cylinders, oversized pallets and round material, either within narrow aisle rack systems, or for indoor and outdoor use.

Our extensive range of sideloaders ensures the correct solution for individual applications.

- basic capacities from 1.5 to 50.0 tons
- for indoor and outdoor applications
- guided or unguided operation in very narrow aisles
- quiet and exhaust free operation
- reduced energy and maintenance costs
- reduced loadbed heights optimize storage capacity



every task.



UNIVERSAL FOURWAY SIDELOADER, DIESEL OR LPG POWERED!

The HUBTEX series 3050 is a very robust and compact fourway sideloader for use in both inside and outside applications and where poor ground conditions are present. This series is available with powerful heavy-duty industrial diesel or LPG engines and with capacities up to 4.5 tons. These 3-wheel hydrostatic powered forklift trucks are made for the handling of long loads in confined areas and for applications as a conventional frontloader for pallets and block stacking.

- basic capacity up to 4.5 tons
- three in one:
 - frontlift
 - sideloader
 - fourway sideloader
- hydrostatic all wheel drive motors with a separate “differential lock” switch for gradients and slippery surfaces
- fourway steering for optimum handling and efficient use of yard space
- powerful diesel or LPG motor



We solve your storage problems, guaranteed!

SIDeloader

The HUBTEX series 3100/3101 and 3200/3201 are suitable for handling long loads weighing between 4.0 and 18.0 tons. These trucks have very high driving speeds of up to 24 km/h allowing fast movements of loads over long distances. Loadbed widths between 1,200 and 1,800 mm are available.

The compact design and manoeuvrability make trouble-free handling possible even in narrow aisles so that nothing stands in the way of your efficient use of storage area.

- basic capacities from 4.0 to 18.0 tons
- for indoor and outdoor applications
- high travel speeds up to 24 km/h
- transport in narrow aisles
- efficient movement of long loads
- especially suitable for long driving distances
- electric, diesel or LPG



EFFICIENT ORDER PICKING

In terms of specialized materials handling equipment for warehouse stock and production, HUBTEX has to fulfill diverse requirements in handling products such as timber, aluminium, steel and plastic, etc., which have to be transported with ease and a minimum of product damage. Our extensive knowledge, developed over 25 years, has allowed us to create unique solutions to customers' requirements.





Through many years of experience in a diverse range of industries we understand the needs of our customers. We have drawn conclusions from those needs and can apply our expert knowledge to their requirements.

Product diversity across various sectors...

For example, we supply both the aluminium and paper industries with special compact stacking trucks with very high load capacities (up to 80.0 tonnes) and can transport coils or paper rolls even in the most confined spaces.



...and the sky's the limit

Aircraft manufacturers have high aims and demand the highest precision from their suppliers and partners. Airbus, Austrian Airlines, Boeing, Embraer and McDonnell-Douglas have all commissioned HUBTEX to manufacture efficient, special trucks which are used during the exchange of turbines and wing sections. The demands placed on aircraft and material handling equipment are the same – both of these must work reliably at all times.





Genkinger **HUBTEX.**



HUBTEX has opened up new areas of the market by acquiring an interest in Genkinger Lift trucks, a company with long tradition in specialized material handling. Genkinger- HUBTEX focuses on palletized loads up to 2.5 tons and specialized materials handling, as well as counter balanced lift trucks.

Order picking and pallet transport

It is not only the two HUBTEX companies that benefit from the unique combination of knowledge in specialized materials handling technology – our customers benefit too!

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D-72525 Münsingen

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Fax: +49-7381-186-49

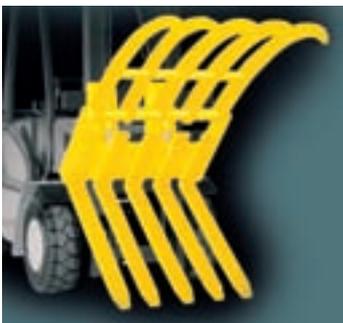
info@genkinger-hubtex.com
www.genkinger-hubtex.com



stabau 
Anbaugeräte für Gabelstapler

In 2005 HUBTEX acquired an interest in the leading European manufacturer of 'forklift attachments' Schulte-Henke GmbH.

Application based attachments



Established in 1974 the company has sold their products under the corporate name stabau whose attachments for industrial trucks and construction machinery are renowned for long and rugged use and low maintenance costs. The product range comprises attachments with load capacities from 500 kg to 30.0 tons.

Schulte-Henke GmbH
Stapler Anbaugeräte

Industriegebiet Enste
Postfach 1630
D-59856 Meschede

Tel.: +49-291-207-0
Fax: +49-291-207-150

info@schulte-henke.com
www.stabau.com

HUBTEX-locations all over the world...

HUBTEX has always been a company operating globally with representation in more than 60 countries.

The delivery of vehicles and solutions tailored to the customers' needs and provision of reliable service is the foremost principle and corporate strategy of HUBTEX.

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Design Storage & Handling Inc.
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Fredericksburg, VA 22408
www.hubtex.com

HUBTEX Australia Pty. Ltd.
Australia – Milsons Point, NSW 2061
www.hubtex.com

**... and more than 60 dealers
and servicepartners worldwide.**



HUBTEX-Service

In view of the high demands placed on HUBTEX products, an efficient customer service is of the utmost importance. In Germany, we support our customers with a team of qualified service technicians and worldwide we have our own subsidiaries or service partners. All technicians are trained and authorized by HUBTEX. Spare parts warehouses,

Presence at trade fairs...

HUBTEX regularly participates in important international and regional trade fairs. The HUBTEX exhibition stand always forms a stage for the Company's entire range of products and services. It is also the launching pad for new products and technological innovations.

Visitors coming to trade fairs have appreciated this for many years. Welcome to HUBTEX

- > **CeMAT**, Hanover
- > **Aluminium**, Essen
- > **bauma**, Munich
- > **China Glass**, Beijing
- > **ConstruMAT**, Barcelona
- > **Eurobois**, Lyons
- > **Glasstec**, Düsseldorf
- > **Hout**, Rotterdam
- > **IMHX**, Birmingham
- > **Ligna+**, Hanover
- > **Logistica**, Utrecht
- > **Manutention**, Paris
- > **MOVINT**, Milano
- > **ProMat**, Chicago
- > **Saiedue**, Bologna
- > **W6**, Birmingham
etc.

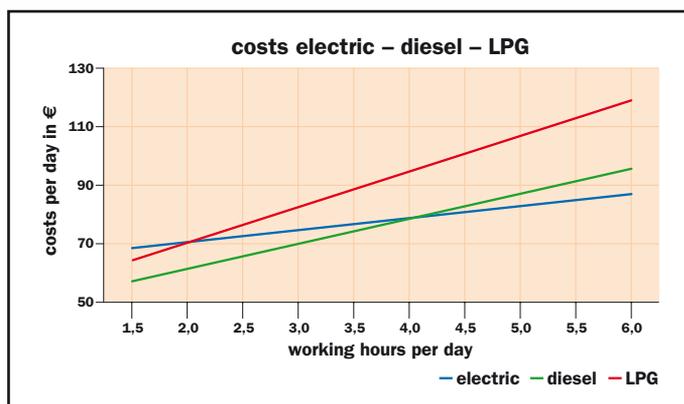


located strategically, ensure that spare parts can be supplied within the shortest possible time. Customers working three shifts can use our round the clock service.



Buy, Rent, Lease...

HUBTEX has an agreement with De Lange Landen (backed by the Rabobank, one the largest banks in Europe) to offer financial solutions to suit all customer needs.



optimize your costs Compare yourself!

By comparison:

- HUBTEX Electric Multidirectional Sideloader with super elastic tyres for indoor and outdoor applications, basic capacity up to 4.0 tons.
- HUBTEX Universal Fourway Sideloader diesel or LPG powered, capacity 4.0 tons.

Intention:
purchase value, energy costs, maintenance costs,
1-shift use, 5 days per week / running over a period
of 60 months (dated august 2006).

Costs based on 2006 German values.
Other areas may vary.



our customers are...

	Fried. Krupp AG Hoesch-Krupp			
				Rasselstein GmbH

etc. ... see www.hubtex.com



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