



CMAI Overview
for more information,
please visit www.cmaiglobal.com

Houston ■ New York ■ London ■ Düsseldorf ■ Singapore ■ Dubai ■ Shanghai



CMAI Is . . .



- Global chemical consulting firm for 27 years
- Consultants from chemical, plastics, fiber industries
- Analysis Based On:
 - Price analysis and forecasting
 - Production capacities and costs
 - Trade patterns
 - Socio-political factors
 - Governmental regulation
 - Emerging technologies
 - Materials/feedstock supply

Where Are We?



A stylized world map with a blue gradient background. Seven office locations are marked with green star icons and labeled with text. The labels are: NEW YORK (red), HOUSTON (yellow), LONDON (red), DÜSSELDORF (red), DUBAI (red), SHANGHAI (red), and SINGAPORE (red). The map shows the continents in a lighter blue shade against the darker blue background.

NEW YORK
HOUSTON
LONDON
DÜSSELDORF
DUBAI
SHANGHAI
SINGAPORE

What Makes Us Different?



- Global coverage
- Industry experience
- Integrated database
- Forecasting methodology
- Value

Over 1700 Client Relationships Worldwide



- Chemical companies
- Oil and gas companies
- Engineering & construction
- Banking & financial
- Plastics converters
- Consumer Products
- Trading & Transportation
- Textile & Fiber Companies
- Metals Companies
- Forest & Paper Companies
- Government agencies
- Grocers/Retailers

Our Consulting Services include:

Multi Client Services

- Monthly Consulting Services
- Annual World Analyses

Single Client Service

- Proprietary Studies
- Litigation Support
- Retainers

Supplemental Services

- Electronic Services
- Conferences: World Petrochemical, Industry Workshops, Fibers, Methanol, Plastics



CMAI Monthly Consulting Services:

Acetone

Aromatics/US Aromatics Daily

Asian Aromatics

European Aromatics/WE
Aromatics Daily

C4 & Elastomers

Europe/Middle East Olefins & Derivatives

Monomers

Asian Olefins

Chlor-Alkali

China Chlor-Alkali

Global Fibers & Feedstocks

Methanol

Global Plastics & Polymers

Global Plastics & Polymers Asia Weekly

China Polyethylene

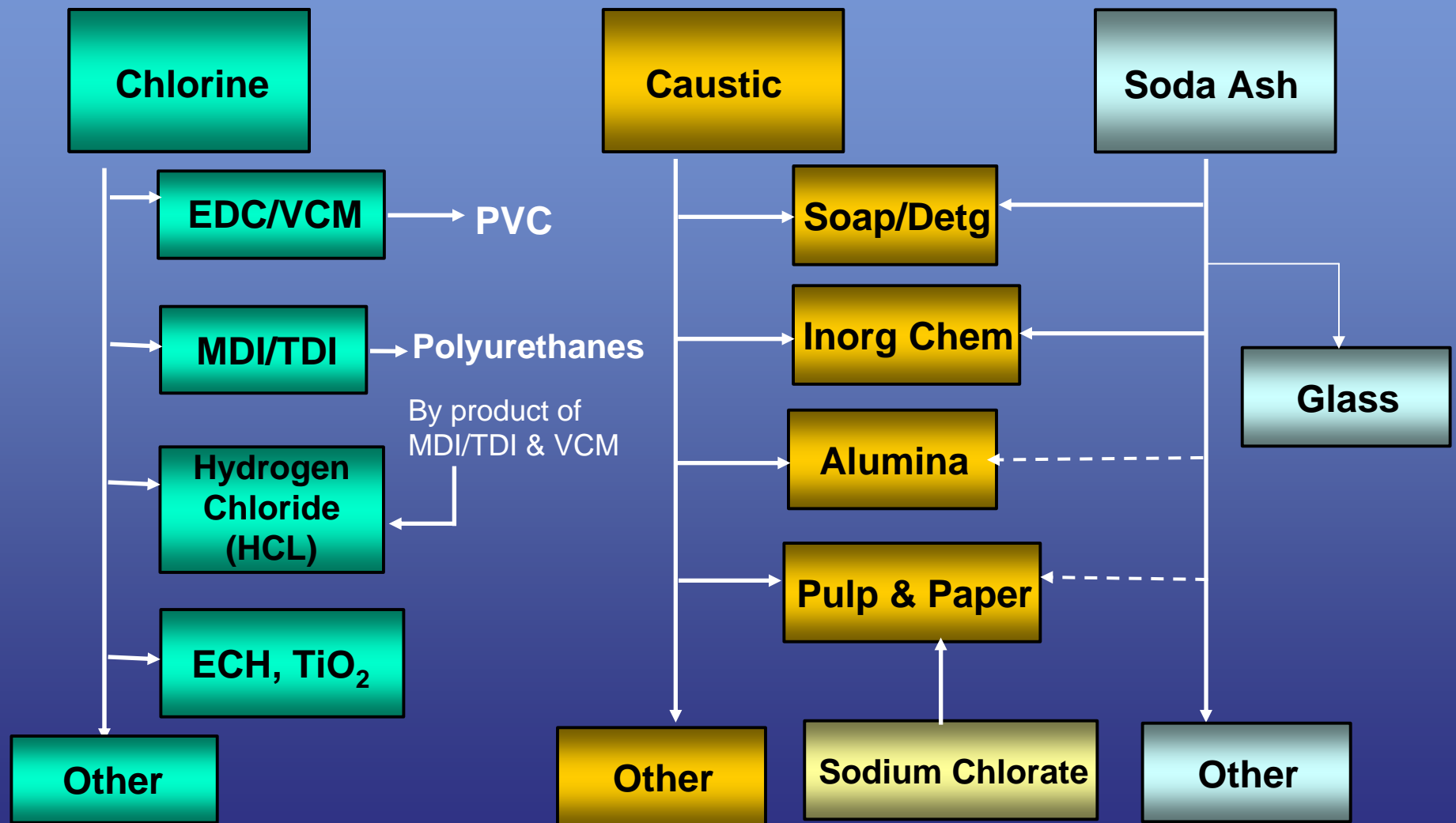
China Polypropylene

China PVC

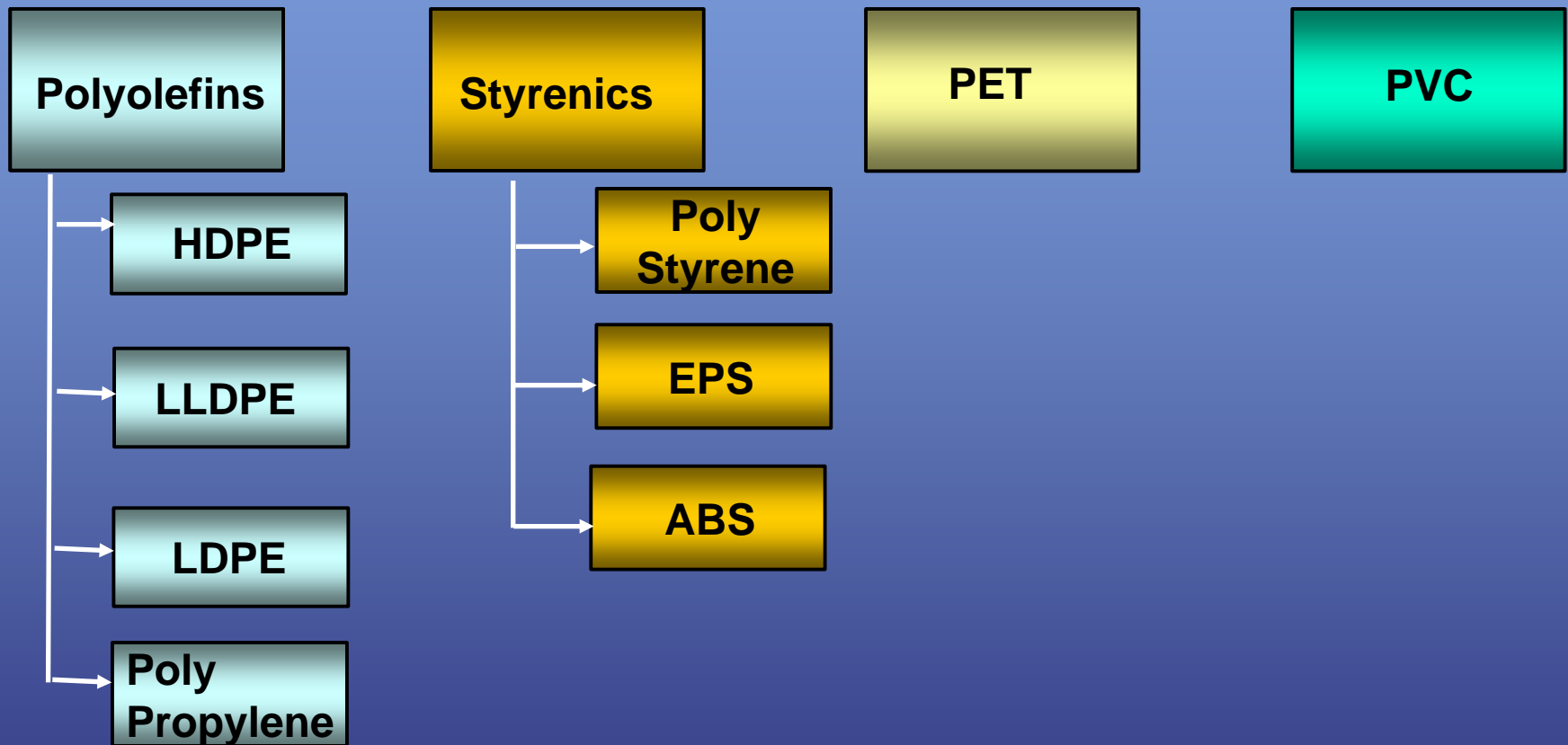
Monthly Consulting Services Include:

- **Consultant Access**
- Analysis, current pricing and forecasts of future trends, supply/demand, and trade data covering essential product groups on a weekly, bi-monthly or monthly basis
- CMAI's monthly Economy & Energy Overview
- Internet Access to CMAI's Price & Economics database
- Internet Access to the respective Market Reports

Chlor-alkali Service Products



Plastics & Polymers Service Products



CMAI Annual Consulting Services:

Benzene
Toluene & Mixed Xylenes
Xylenes & Terephthalates
Styrene
Cumene/Phenol & Polycarbonate
Nylon

Light Olefins
Butadiene
Butylenes
EO/EG

Chlor-Alkali
Soda Ash
Methanol

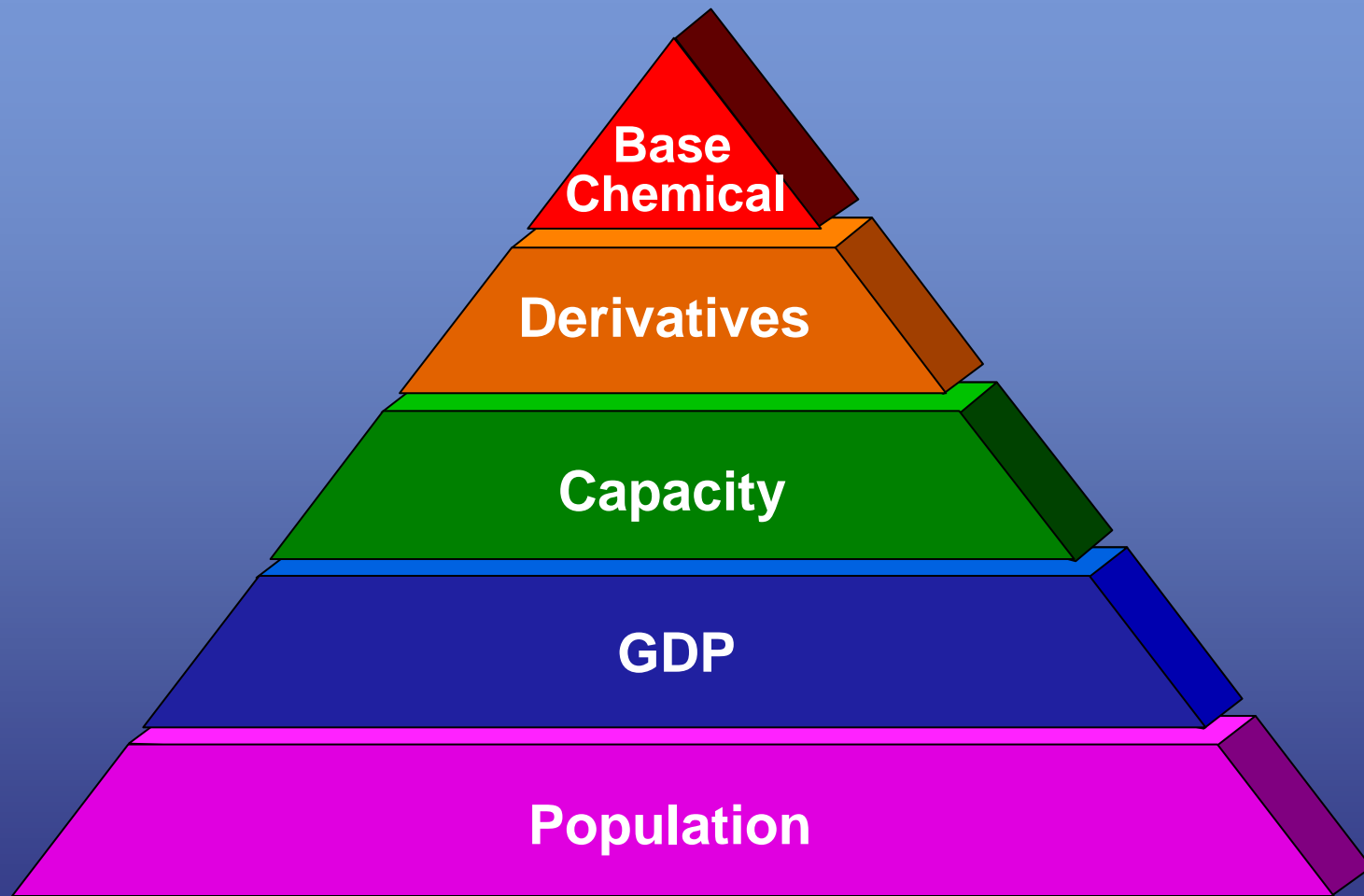
Polyolefins
Vinyls
PS/EPS
Terephthalates & Polyester

Annual World Analyses Include:

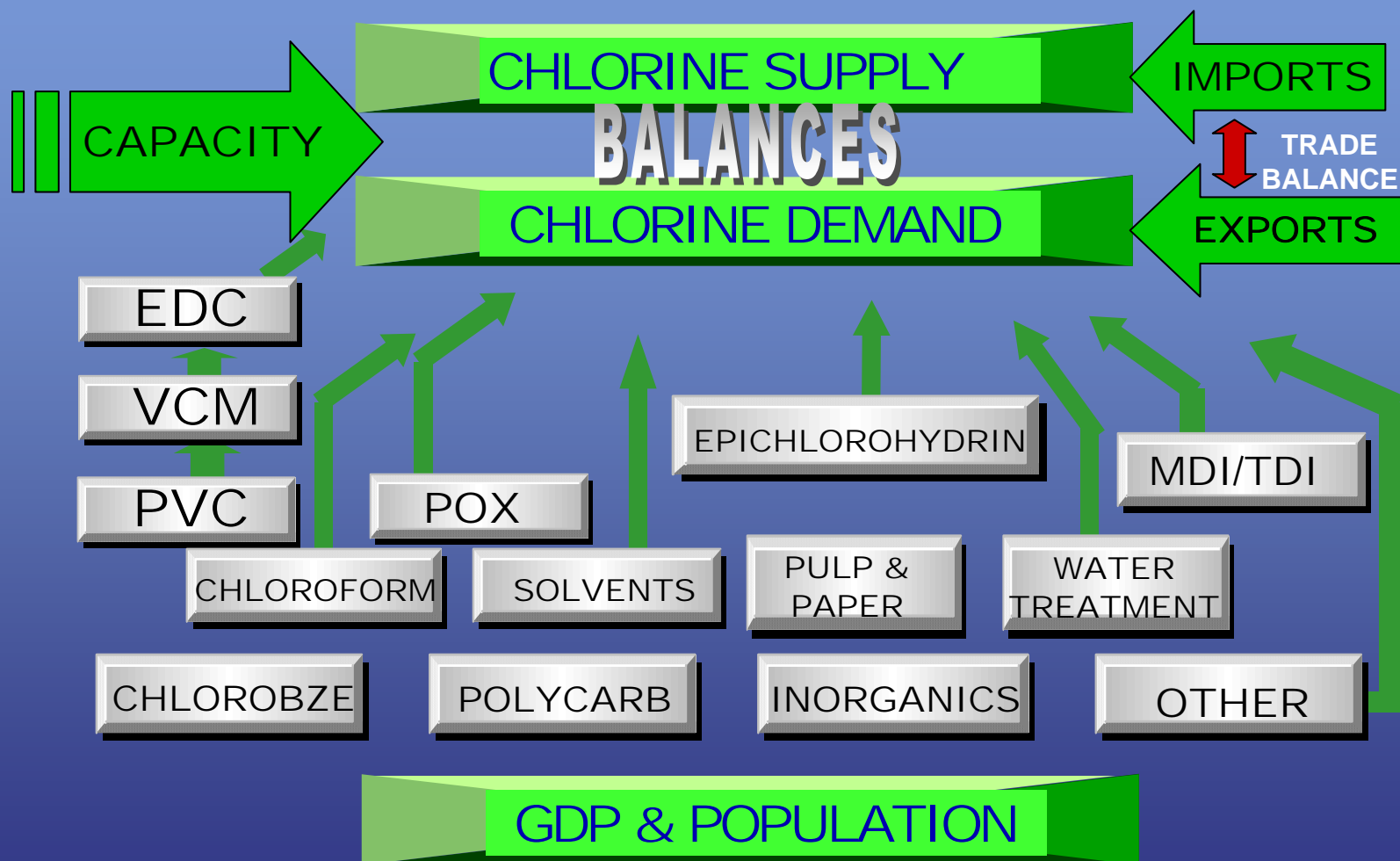
✓ **Consultant Time**

- ✓ Detailed, long-term global market outlook for each respective product group
- ✓ Supply/demand balances; includes Internet Access to Excel files
- ✓ Trade grids
- ✓ Production economics (cash costs/margins)
- ✓ Analysis covers eleven years (five years history, base year, and five years forecast)
- ✓ Internet Access to CMAI's capacity database

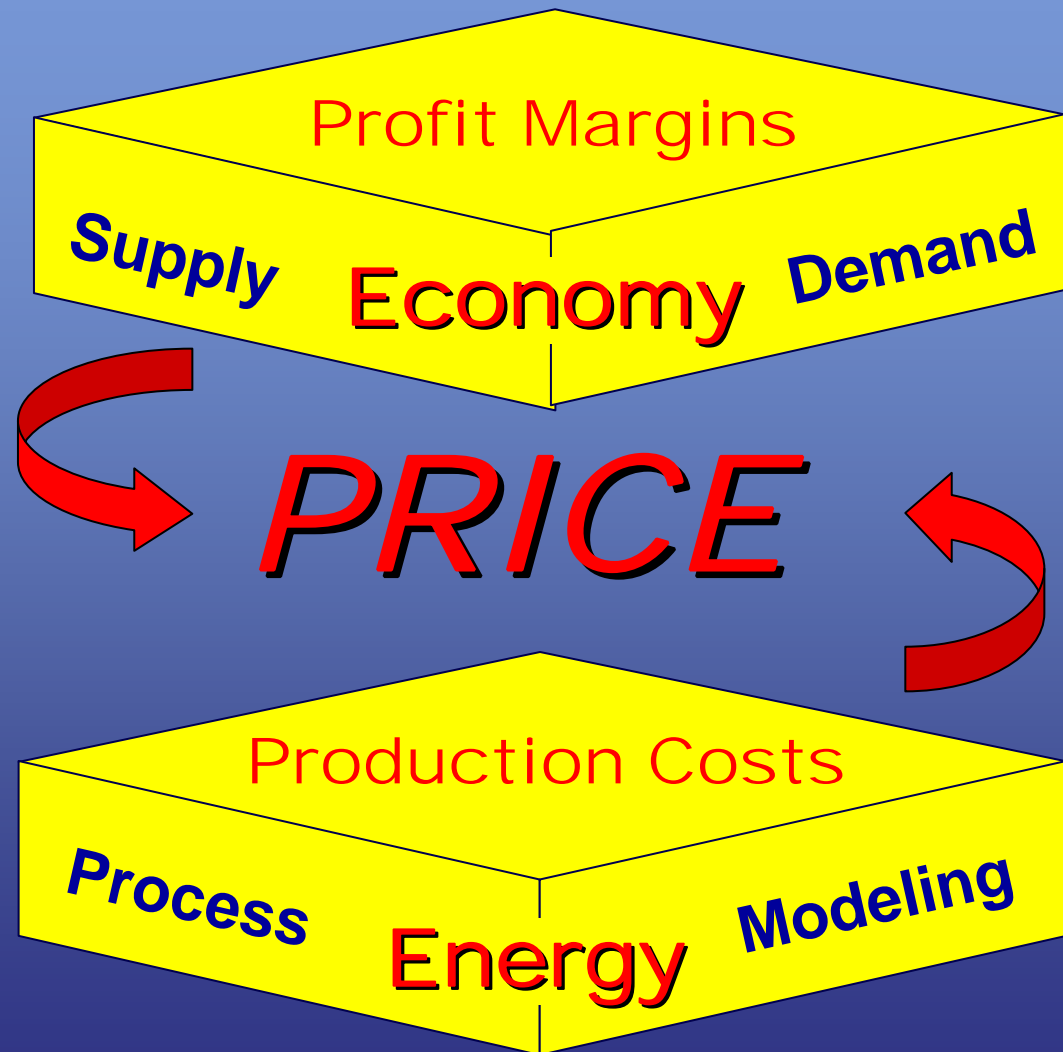
CMAI Methodology



CMAI Methodology



Price Forecasting

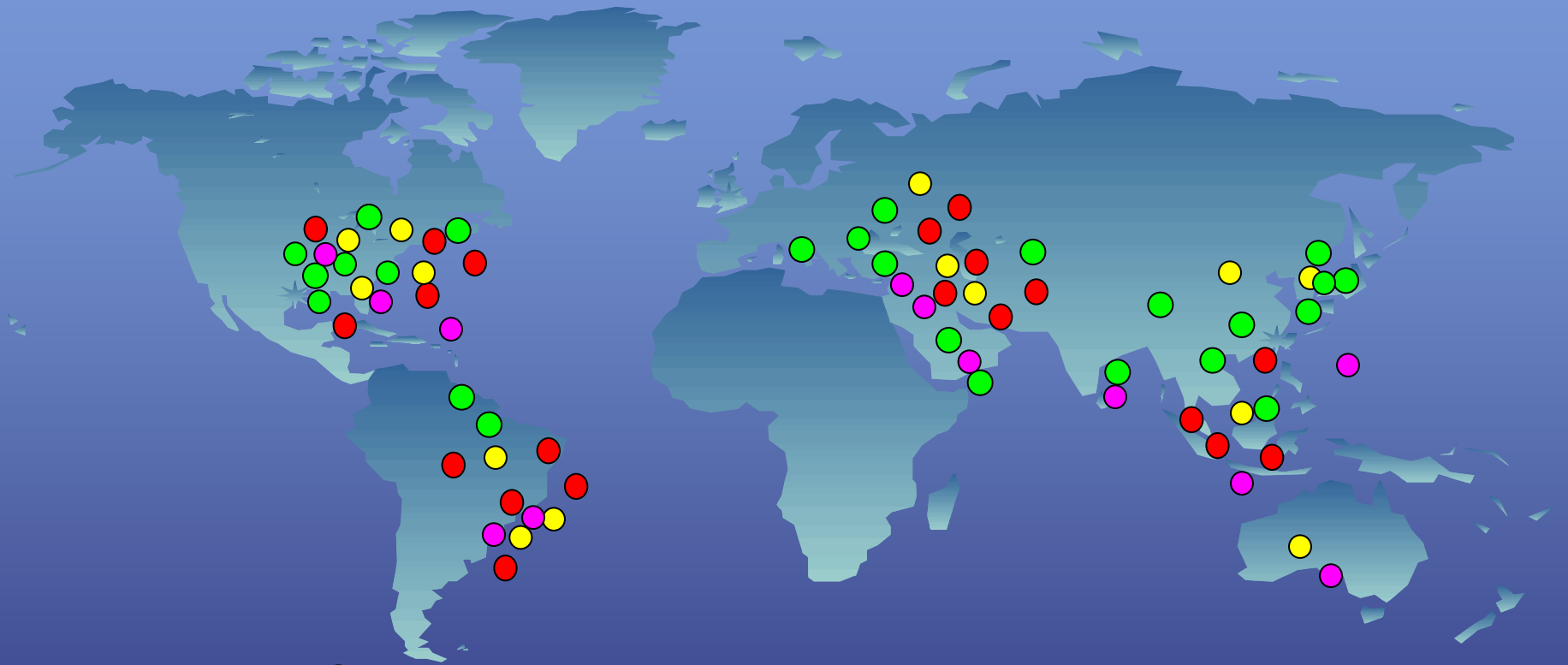


Proprietary Services



- Commercial Analysis
- Technical Analysis
- Financial Analysis
- Project Support
- Mergers & acquisitions
- Corporate Strategy
- Expert witness/Litigation Support

Project Activities



- Project Financial Valuation
- Product Market And Cost Studies
- Petrochemical Complex Feasibility Studies
- Strategic Development Studies

CMAI



- We save clients money and time
- Information enables clients to design effective business plans
- Hard data helps in strategic planning

CMAI & OUR CLIENTS



*Providing high quality, client-focused
services directed towards developing
valuable relationships for now...
and in the future*

Thank you for your time